USED EQUIPMENT

For a complete listing of over 1,000 machines, visit www.LouisianaCatUsed.com



PAGES 10-11

Louisiana (PAT)



3799 Airline Highway Reserve, LA 70084-0536

ISSUE #19

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Red, White and Cat® Gold



Patriot Industries, located in Baton Rouge, was founded in 2012 as a Service Disabled Veteran Owned Small Business. President, Baker Brooks, a former marine, who returned from deployment in 2007 as a disabled veteran, joined forces with his high school friend, Chandler Rice, Vice President, to start up a successful civil construction company.

Patriot Industries operates within two divisions: light to medium commercial construction and civil and concrete work. Baker said, "Almost all of our equipment is within our concrete division, but can supplement the construction division." He continued, "We have gained a tremendous amount of knowledge and developed an appreciation for concrete." Both, Baker and Chandler hold positions on three committees of the American Concrete Institute. To broaden their capabilities, they have several qualified, decorative concrete specialists.

Baker added, "They can do everything you

can envision with it."

They are currently working multiple jobsites inside the Baton Rouge area, and generally keep their projects within a 100 mile radius of the city.

Baker and Chandler believe strongly in education for their 25 full time employees. Baker mentioned, "One of our big initiatives has been leveraging education and technology inside of the company.""We push to have all supervisors certified in the areas they operate in. We also push all personnel to gain TWIC cards."TWIC (Transportation Worker Identification Credential) cards aid in personnel access to chemical plants. Patriot has, in the past, completed concrete work within New Star chemical and Motiva chemical plants. They want their employees to be prepared should any new jobsites with plants arise. Brooks said, "We are not only competitive in the open commercial market, but we can also excel in the industrial and federal markets, where there are some very real entry barriers."

"Having a relationship with a company that does both sales and rentals is absolutely invaluable, because they work hand in hand."

CUSTOMER PROFILE

CUSTOMER: Patriot Industries

LOCATION: Baton Rouge, LA

CUSTOMER BUSINESS NEED:

Reliable equipment to support a growing

SOLUTION: Partnership with Louisiana Cat to grow their fleet.

In 2013,

Patriot Industries began their relationship with Louisiana Cat in the rental division with Louisiana Rents Rental Sales Representative, Jeremiah Johnson.

After renting several pieces of equipment, Baker and Chandler made the decision to begin purchasing their equipment fleet with Louisiana Cat. Chandler commented, "We knew Cat® equipment was the best out there and decided to purchase five pieces of equipment."

Baker affirmed their relationship with Louisiana Cat, "Having a relationship with a company that does both sales and rentals is absolutely invaluable, because they work hand in hand." They are impressed with the constant communication with their sales and rental representatives. Due to Patriot having a limited office staff, Baker added, "Having a truly effective partner on the purchasing and rental side has saved us a tremendous amount of time."

Patriot Industries has been fortunate to have not had any service issues with their rental or purchased equipment. The equipment they have rented has been new and to Chandler this is a major perk. Chandler said, "When you rent something, you want it to work that day, get it on site and off site as quick as possible to get the job done."

Jeremiah and other Louisiana Cat reps have learned the ins and outs of Patriot Industries. Chandler complimented their reps, "They are real good with knowing what equipment we need, so we do not run into any issues on the jobsite." Baker added, "Since we've used the equipment, we have seen the level of quality that comes with different manufacturers of equipment and we have a premium that we put on having the right equipment and the right men in the right spot. Because, if we are not able to get the job done, and know that the equipment is going to perform the way that we need it to perform, then we are going to lose. And being a small business, we cannot absorb losses. And, that's one of the things that we have seen with the (Cat) equipment. It's fantastic, reliable equipment."

Jeremiah has been working with Patriot Industries since their relationship with Louisiana Cat began and in admiration stated, "I knew they were a young company just starting out, but I saw two guys that thought outside of the box and maximized opportunity. We definitely want to do everything we can to help them grow and help them succeed and meet all of their goals." Baker and Chandler have enjoyed working with their Louisiana Cat reps and vice versa.



Where will you be when the lights go out?

Remember, Hurricanes are large, powerful storms that can suddenly change direction. Check frequently on the storm's progress until all watches and warnings for your area are cancelled.



of the line fleet is made up of brand new, state of the art equipment, exclusively for rental. Whether it's supplying mobile temperature control, compressed air products and accessories or reliable temporary power, we are the premier source for all your temporary

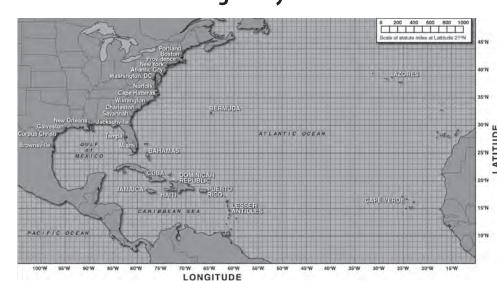
EXPERIENCE THE DIFFERENCE

Our state of the art, quality equipment maximizes operational productivity

Our sales staff and service technicians are available around the clock

Our highly qualified and experienced staff can assess your needs and provide creative, cost effective

Let us help you, solve that problem that constantly costs your bottom line



Hurricane Warning: Hurricane expected to strike within 24 hours notice

- Leave beach front and lowlying areas.
- Leave mobile homes for more substantial shelter.
- · Stay in your home if it is sturdy, on high ground and not near the beach, but if you are asked to leave by authorities, **GO**.
- Stay tuned to radio or television for hurricane advisories and safety information.

Hurricane Watch: Hurricane may threaten within 26 hours

- Be prepared to take action if a warning is issued.
- Keep informed of the storm's progress.



MACHINE

Building Forestry Relationships

CUSTOMER PROFILE

CUSTOMER: Richards' Logging

LOCATION: Georgetown, LA



Owner of Richards' Logging, Bob Richards and father, Robert J Richards, "Stud"



In 2005, Robert "Bob" Richards, acquired a jobsite from his then employer, Lowell Hubbard. This was the start of Richards Logging and the continuation of Bob's passion for logging. Hubbard financed Bob's first skidder and Bob's father stepped out of retirement

to help him get started. Bob expressed his deep appreciation noting, "If it wasn't for Lowell, Mom and Dad and my wife, I wouldn't have made it."

Now, 10 years later, Bob, with the help of his parents, is running a successful logging company in Georgetown, Louisiana. Richards Logging is currently cutting timber and thinning forest for Hunt and Bob says, "Out here they (Hunt) listen to your opinions and I really enjoy working here. It's all I've ever done. I enjoy

Bob continued, "I have a 13 year old boy and if he wants to log, he can log. If he doesn't want to, no big deal. I started up a job with my son and I loved it. We'd get out there and enjoy our time together. My employees have been with us for 10 years. It's like family out here.

From clear cutting to thinning, Richards Logging can do it all. Bob commented on his work for Hunt, "Mr. Hunt has accumulated 70 acres and we are the

only ones who thin the land for him." In the simplest of terms, thinning the forest means to remove all of the bad so the good can come in stronger. Bob clarified the positive effect of thinning, "You lose a lot of time if you don't thin. It helps to keep the fires down and grow briars for deer. We take out all of the bad trees and space them out so the sun can shine in to help them grow."

Bob utilizes Cat® equipment, 2 skidders, a wheeled Fellerbuncher, and a Knuckleboom Loader. When asked why Bob chose Caterpillar equipment from Louisiana Cat, he states, "I really enjoy Cat because they went over and beyond to help me, to help us. When we started I ran older equipment. Between all the (repair) bills, I told Mom and Dad, let's get new equipment. So, Tim helped us and we've done better in the past 3 years." And, Bob complimented his Louisiana Cat Sales Representative, Tim Leger, "Tim has always stepped up to help us in any way he could."

Bob is thankful for the service support he has received from Louisiana Cat, including help from Master Mechanics, Michael Deloach and Jimmy Car, and Technical Communicator, Tommy Hogan. "Mr. Tommy is straight up, he's a good man." Jeff McNeal, Cat Forest Products Service Representative, has also been a big help to the service of Richards Logging's equipment "He came out and ran the skidder for us to figure out the issue we were having at the time. He's real easy to talk to, too. He's been a lot of help."

Bob continued to note how impressed he is with Cat equipment and the Louisiana Cat staff. "It's one thing to come out here because you're getting paid, but when you can call these boys on a Saturday or Sunday to ask a question and they answer their phones, that means a lot. I've been really impressed with Cat."

Richards Logging works hard year round to get the job done, and Louisiana Cat works alongside Bob day in and day out to do the same.

Caterpillar Launches F2-Series **Backhoe Loaders**

Caterpillar is building on its highly successful range of F-Series backhoe loaders with the introduction of the new F2-Series range of machines. The new models feature an all-new operator's environment, and engine technology enhances machine performance and saves fuel. The cab has been restyled for a more modern look and has been designed throughout with the operator in mind, including enhanced visibility to the loader attachment when at full height and reduced in-cab sound levels, to 74 dBA.



Scan Your **Smart Phone** To Learn More About The New F2-Series!



F2-Series Specs	415F2	416F2	420F2	430F2
Engine	C3.4B	C4.4 ACERT	C4.4 ACERT	C4.4 ACERT
Gross Power	68 HP	87 HP	93 HP	108 HP
Operating Weight	15,207 lbs.	15,207 lbs.	17,033 lbs.	18,364 lbs.

Did You Know ?

Caterpillar Turns 90

This year, Caterpillar turns 90 years old. According to businessweek. com, the average life expectancy for a Fortune 500 company is between 40 and 50 years. Caterpillar's 90th Anniversary, therefore, is a time to celebrate—a time to reflect on the past and look toward the future with anticipation.

To celebrate this milestone, Caterpillar is highlighting its innovations and people by showcasing 90 artifacts and telling stories that represent reasons why—against the odds—Caterpillar has thrived for 90 years.



In 1932, five Caterpillar Diesel Sixty Tractors worked on the Mississippi Levee construction project in Louisiana. A contractor working on the Mississippi Levee ordered one of the first Diesel Sixty Tractors that came off the assembly line. He liked the performance of the machine so much, that he immediately ordered four more.

Scan the QR Code to see 90 reasons for 90 years.



RENTAL

Expand Your Machinery Options with Rentals

You're expanding your business, and you'd like to bid a project that requires machinery you've never used before — and may not need again for months, even years.

Renting a machine from Louisiana Rents is a costeffective way to quickly fill a short-term need using the best equipment in the business. It also can help you plan for the long term; it's a great way to test our latest technology without a major, up-front investment.

If you need several pieces of specialized equipment for your job, renting makes a world of sense. In a hurry? Our well-maintained, low-hour machines can be at your job site fast, ready to start earning revenue.

Wondering how this will affect your taxes? Renting likely will help, because your payments are recorded as expenses, not liabilities.

With locations across Louisiana, Louisiana Rents has what it takes to get you the machine you need, when you need it. We can help you choose the right size machine and work tools for the job, and provide information about short-term rental and lease-purchase options.

If your options are limited, Louisiana Rents can expand them in a hurry.











Here We Grow Again

Did you know that in 1999, Louisiana Machinery opened Louisiana Rents debuting three locations: Morgan City, Gonzales and Lafayette to serve the growing rental services market, taking on several complementary lines of construction equipment and supplies?

 $\,\,$ By 2000, they expanded to 6 locations! Monroe, Bossier City, and Lake Charles joining the team!

Then by 2001, Louisiana Rents opened Belle Chasse facility on Engineer's road, announced by Caterpillar as the 300th Cat Rental Store location in their dealer network worldwide.

By 2015, we have 9 locations and are pleased to announce the opening of one more in St. Rose. The facility has a total square footage of 59,021, with an additional 36,250 sq. ft. of yard space in the rear. The branch is located at 10298 Airline Highway, near Louis Armstrong International Airport.

New Rental Facility Open in St. Rose, LA



We have expanded and opened another convenient rental location to the metro area. A new Louisiana Rents branch is now open in St. Rose on Airline Highway. This branch is in prime location to serve our surrounding customers.

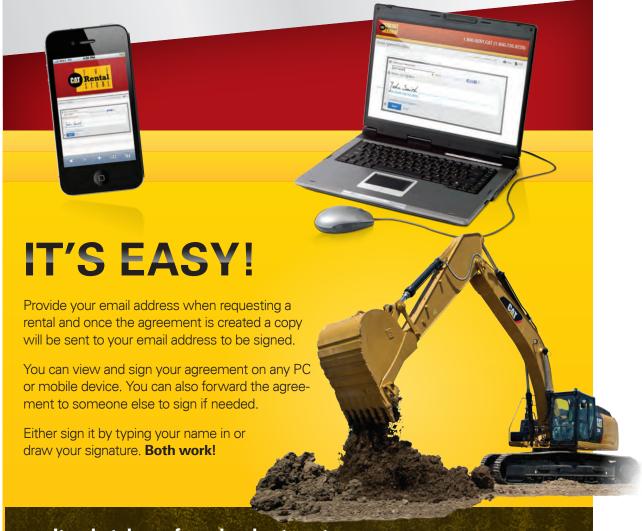
"This additional store will allow us to offer excellent quality equipment to a broader customer base," said

Scott Gremillion, Machine Sales Manager. "We are looking forward to this addition as it adds more value and convenience to this customer base."

Rather rent than own? Stop by and meet, Julie, our compact machine sales specialist.

RENTAL AGREEMENTS JUST GOT EASIER

Sign your Rental Agreements from your Email or Mobile device!



It only takes a few simple steps to approve your rental agreement by email!

For more information, Call 866-843-7440 or Email us at info@LouisianaCat.com





Louisiana Cat | **866-843-7440** | www.LouisianaRentalStore.com

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PRODUCT SUPPORT

Four Generations of Construction Excellence

CUSTOMER PROFILE

CUSTOMER: MD Descant, Inc.

LOCATION: Bunkie, LA



Standing: Chuck Descant and Ross Decant. *In front: Dwight Descant*

Leading into their fourth generation, Dwight Descant along with his brothers, Chuck and Trent, are proud to carry on their father's legacy. M.D. Descant, LLC, named after their father and founder, recently entered its 51st year of business. The office, based out of Bunkie, Louisiana, is ran by the three brothers, with each of them having a son working there, as well.

M.D. Descant, LLC specializes in commercial and industrial building construction. Dwight mentioned, "We try to keep, under contract, approximately 50-60 million dollars of work all the time." The company is proud of each project they complete, but one specifically sticks out. Dwight commented, "In the past, we completed a 64 million dollar hotel in a joint venture with Paragon Casino in Marksville." Currently, they are working on a 19 million dollar job not far from their office.

Since taking over the company, the Descant brothers have expanded the company's equipment fleet to include four Cat 259 skid steers, a Cat D4 dozer and a Cat 305 compact excavator. Dwight works with his Sales Representative, Chris Snow, to lease any larger equipment he may need and appreciates the work ethic of Chris and the Louisiana Cat staff, "They treat us real good. Competitively, the leasing rates are lower and historically better."

Dwight and his team researched several equipment companies before deciding on Cat®.



Dwight clarified, "We priced Cat, we priced Case, we priced John Deere, we priced Komatsu and Cat gave us the best deal."

M.D. Descant purchased their Cat equipment as part of an interest-free promotion. Dwight said it best, "We like the 60 months no interest payments. And almost everyone has that too, but on the smaller equipment that we own, the Cat equipment had good competitive prices. You can't beat it."

Chuck added, "The service is good, also. We call Vince or we call Chris and tell them something's down and they see about it right away. And that's what we would expect."

Since they do not service their equipment themselves, they have Preventive Maintenance (PM) Agreements with Louisiana Cat for each of their machines. Dwight likes that his engine maintenance is being monitored at Louisiana Cat saying, "Every 500 hours it pops up in the computer in Reserve and they send someone out to change the oil and service the machines."

Dwight continued, "Vince (Parts and Service Sales Representative, Vince Meadows), installed a link on my computer and I can track all of our owned Cat equipment. I can see how many hours are on them and locate them." Product Link is installed on the equipment and connects customers to a program, VisionLink™, which gives the customer accurate, timely and useful information about the location, utilization and condition of their equipment.

Vince added, "Dwight really likes that he can know where his equipment stands at any given time. The most important thing is alerts. Engine issues that you normally would not see or hear, the machine can come up on Vision Link such as "low engine oil pressure. Good way to do proactive service."

"We pretty much come to terms that we are Caterpillar people as long as the price is right. Dwight, Chuck and Trent all enjoy working hand in hand with Chris, David, Vince and the Louisiana Cat staff, and Dwight closed, "We are very satisfied."

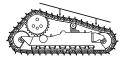


How to measure Undercarriage

GENERAL GUIDELINES

- · Do not brake; coast machine to stop
- Record hour meter reading Clean surface to be measured
- Use adequate couplant on probe
- Calibrate the ultrasonic tool
- Slide probe slightly back and forth across faces
- Start on left side
- · Work from front to back

Track Sag (Recommended tools: ruler & string)



- · Measure from tight string to grouser tip
- With carrier rollers, measure lowest point on both sides of roller and average the 2 measurements
- Without carrier rollers, record the lowest point

TRACK WEAR ACCELERATORS

Track Tension

- If too tight, puts excessive stress on undercarriage and drive train components while wasting horsepower
- If too loose, track slaps during directional changes and may cause wear on top of the roller frame

Track Shoes

- Use the narrowest shoe possible to provide adequate machine floatation
- · Wide shoes reduce undercarriage component life

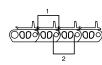
Operator Practices

- High speed accelerates wear
- · Reverse operation accelerates bushing and sprocket wear (not true for SystemOne undercarriage)
- Turning in one direction causes unbalanced wear
- · Slipping track increases wear rates for all components and decreases machine productivity

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Dry Joints (Recommended tool: tape measure)



- · Indicators of dry joints: Warm, squeaky, and/or kinking joints; pitch extension
- For Sealed & Lubricated Track, measure the next joint away from the suspected dry joint, in both directions

Links (Recommended tool: ultrasonic)



- Measure over the bushing bore, above the centerline of the bushing
- For SystemOne™ links measure over either

Bushing Internal Wear (Recommended tool: tape measure)



For Sealed Track, measure across four sections

Bushings (Recommended tool: ultrasonic)



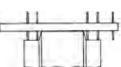
- · Measure forward drive side, vertical and reverse
- Measure 30° to 60° from vertical
- · Record smallest reading

Track Shoes (Recommended tool: ultrasonic)



- Measure 1/3 of the way in from side edge
- · For regrousered shoes, use depth gauge

Conventional Idlers (Recommended tool: depth gauge)



- On fabricated idlers only, use the ultrasonic tool to measure center flange wear and add the center flange wear to the depth gauge measurement
- Do not use ultrasonic tool on cast idlers

Center Tread Idlers



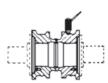
- · Can be measured using either caliper tool or
- Center Tread Idlers must be measured on the side of the idler with the part number

Carrier Rollers (Recommended tool: caliper)



- On SystemOne carrier rollers, if ultrasonic tool is used, measure on inside of wear tread surface
- On conventional carrier rollers, if ultrasonic tool is used, measure on outside of wear tread surface

Track Rollers (Recommended tool: ultrasonic)



- Measure both inside and outside tread areas
- On rollers with a noticeable "cusp," slide the probe across the "cusp" to get the smallest reading
- probe between them • Do not measure inaccessable (guarded) rollers

Observe the location of retainer bolts and place the

Sprocket Segments (Recommended tool: ruler)



 Measure across 3 teeth on the same segment, near top of tooth tips, outside edge to outside edge

ENGINE

CUSTOMER PROFILE

CUSTOMER: E.N. Bisso & Son

BISSO's Longevity and Connection



E.N. Bisso Operations Manager, Steve Salles

With roots dating back to the 19th century, E.N. Bisso began as a family-owned, ferry service in New Orleans, Louisiana around 1880. Around the mid-1940s, the owners decided to take a plunge in the ship docking business. Steve Salles, Operations Manager, is responsible for all basic operations of the vessels, maintenance, procurement and the employees. Steve revealed, "At that point, the family started acquiring ship docking tugboats and have been providing that service ever since." The Bisso family members sit on a board of directors for the company and hires professionals, like Steve, to run the business. Other operation positions include a port captain who is responsible for all of the vessel captains as far as compliance and company policies, a port engineer who manages and monitors the performance of all engineers and vessel systems.

"We have 15 vessels, we operate 13 and have two that we use for what we call swing boats, when we have to take a vessel out of service for maintenance or repair, that crew will jump to one of our swing boats so we maintain operation," Steve said as he described the business, he continued, "Out of those vessels, we have two vessels that operate out of Gulfport, Mississippi, providing all ship docking services." E.N. Bisso & Son, Inc. as it's known today was founded in 1976 is the only ship docking company on the Lower Mississippi River that has the ability to offer offshore towing. Steve commented, "It enables us to provide a service for our ship customers if they happen to be in distress off the coast and they need a tow into the river, we can provide that service to them."

Seven of E.N. Bisso & Son's vessels are powered by twin Cat engines. Steve defined his fleet, "The majority of the engines



are the 3500 series, and most of them are Cat 3516C engines. We do run 2 vessels with 3512Cs and one that has 3516Bs. We also have a tug that's still nicely running its D399s." In 2007, the company built their first Z drive tractor tug, powered by the 3516C engines and have grown their relationship with Louisiana Cat and Parts Sales & Service Representative, Michael Murzi, over the past several years.

E.N. Bisso & Son had the pleasure of being a beta tester for Louisiana Cat's Product Health Connect® panel. The Connect panel is a self-contained engine monitoring

and display system that delivers critical engine data that is easy to read and understand, ensuring maximum vessel productivity. Steve mentioned, "We have three boats with this monitoring system. We are also making arrangements to have a new boat outfitted with the same system. We enjoy having the emails and snapshots so we can monitor fuel burn every 15 minutes."

Michael added, "Every 15 minutes a snapshot is taken, but the customer will receive emails twice a day with updates as well as instantaneous alerts."



SEC Energy: Driven By Efficiency



SEC Energy Facility and Safety Manager, Dale Shows

"The services provided by Louisiana Cat have been exceptional compared to other Cat dealers I've dealt with across the country. The experience and knowledge of the personnel they have furnished to me, has always proven to be well worth the money spent."

SEC Energy Products &
Services was founded in 2004 as
a full-service compression design
and manufacturing company. In
2009, Energy Transfer purchased
SEC Energy and since have had
approximately 31 million dollars in
growth. Dale Shows, Facility / Safety
Manager and Power Generation
Sales, is the primary contact for the
generator side of the company. Dale
said, "That is where my dealings
with Louisiana Cat have taken place,
on rental as well as sales."

SEC Energy's primary business is gas compression. Dale added, "Ours is a continuous duty run, so we primarily cater to the gas industry." Most of SEC Energy's products are resales. Dale continued, "We re-rent and re-sale products, most in lieu of utility services being available." SEC Energy services several areas in the Texas Shale Play, West Texas and South Texas.

A sizable amount of the facilities that SEC Energy work at, have no infrastructure, are they are waiting on it to be installed that is



where the Generator side comes in. "We did a large rental project last year with Energy Transfer's Rebel Plant, where we brought in 5-Mega Watts of rental power from Louisiana Cat using their G1250 gas gensets linked to a buck up transformer, converting the power to 4160 with all gensets being controlled remotely from an MCC Module."Through this module, Energy Transfer was able to bring generators online and shutoff equipment as necessary. Dale commented, "We had all of the load sharing and it worked real efficiently."This particular project was ongoing for four months while waiting for utility power to bring service to the facility. Dale continued, "As the facility completed construction and came online, it was imperative to have electricity to bring the plant up and test as well as being able to move gas.""And that's one of the biggest reasons for utilizing Louisiana Cat's rental fleet, they have the power available in natural gas generators." When comparing natural gas to diesel, Dale affirms, "Diesel is a lot more in fuel cost and our customers

have the gas, it is ready fuel."

A prior project that Dale is proud of featured the Cat 3520 gas engine gensets. These gensets provided 6-MegaWatts of electricity through generators to act as supplemental power for a 20-MegaWatt facility. Dale said, "This provided the power to be able to run the plant for about 12 months until the utility company could bring out enough power to them to be able to turn off the gensets and go to utility power."

SEC Energy is currently working on a project to provide backup power to a full facility. "It is primarily setup to where if they lose utility power, they would be able to transfer over to the generators and actually run the full facility." In the midstream gas business, we really get paid to move the gas down the pipe. Dale added, "The reason you see new and rental equipment being procured is so they can keep the plants online."

Dale works with Louisiana Cat Electric Power Sales Representative, Corey Dupuis to ensure efficiency and success in his projects. Dale complimented Corey, "Most of my projects are tied to Corey. He's been

CUSTOMER PROFILE

CUSTOMER: SEC Energy

LOCATION: Houston, TX

CUSTOMER BUSINESS NEED: Reliable backup power.

SOLUTION: Cat gensets and product support excellence provided by Louisiana Cat.

effective at what I've put in front of him, as far as challenges and making it happen. And that's where it really paid off."

Although SEC Energy is based out of Houston, Texas, they complete many projects in Louisiana based around the midstream gas markets. "Most of the projects I'm involved in are normally tied to gas, either the liquids type stations or the actual gas plants where they're moving gas through the facility. Tiger Pipeline is one customer and Regency Gas is another one of our customers, and also one of our sister companies. We work projects with them in North Louisiana, running their facilities on power generation." Because fuel cost is minimum, these customers find it to be more resourceful and they can control their power through power generation.

Dale has been impressed with the product support provided by Louisiana Cat. "Even though the job was in West Texas, Louisiana Cat sent their techs in for about two weeks to train personnel and make them feel comfortable with the equipment.""At the same time, Louisiana Cat aligned themselves with the West Texas Cat dealer to do the preventative maintenance." Dale described the partnership between the two dealers and SEC energy as "trouble free." "Louisiana Cat has put guys on a plane and had them in the facility within 24 hours when a problem arose. It was to our benefit that Louisiana Cat stepped up and sent their guys out immediately. They lived up to their commitment, bottom line."



SAFETY/TRAINING

Safety: Everyone Should Be Involved

The first step in developing a safe work environment is to understand why injuries occur in the first place. Employees certainly do not want to get injured, but sometimes they do take risks and about 90 percent of all injuries are related to at-risk behaviors. Those behaviors are driven by the attitudes, beliefs and ideas that make up the organization's culture of safety. Cultural influencers may include:

- Pressures for more
- production or efficiency
- Company values and management systems
- Past experiences that did not result in
- Lack of risk awareness

At Louisiana Cat, addressing these influencers is a large part of improving safety, and success requires involving the right people.

Engaging the Workforce

The path to developing a culture of safety must include the individuals who perform the actual work. While engineers and safety professionals bring regulatory expertise to the process, you must engage and empower those individuals who perform the day-today activities for full input into the procedural documents. It gives all employees a sense of ownership that will result in greater compliance and an honest assessment as to whether the system will truly create a safe environment.

This approach of engaging the front-line workforce helps to show that management trusts the judgment of all employees and in turn creates a more positive perception toward safety. The process should include:

- Components of a quality pre-shift safety meeting
- Appropriate items to be placed on an inspection checklist
- Inclusion of a pre-task risk assessment
- Training requirements
- Recognition of good performers

A Continuous Process

The process is not easy, but it is fairly simple.

- · Assessing the current safety culture
- Building a strategy
- Developing needed improvements through workshops
- Piloting the improvements in small sample sizes, if needed
- Making any necessary adjustments
- Completing a full roll-out to the workforce
- Checking performance

Remember to engage the front line employees sooner, rather than later, as new safety programs and policies are created.

Recognition

Full communication will help in maintaining a proper safety culture. All too often, safety professionals and supervisory personnel concentrate on what is wrong with little or no positive feedback for the overwhelming number of times all is well with safety. The end result is people know more about what is not wanted than what is wanted. Positive reinforcement is more effective than criticism of missteps when it comes to communicating safety messages in the workplace. Consider these questions when determining whether you are focused more on what goes wrong, rather than what is done correctly.

- Is safe work behavior recognized by supervisors?
- Are safe workers picked to train new employees?
- Can first-line supervisors reward employees in some way for safe performance?
- Is safe work behavior recognized by your company?

The goal is to develop a recognition system that is practiced every day across the organization. In this way, you will ensure that your organization can start and continue the journey toward a culture of safety.





TAKE ACTION to avoid accidents and injuries.

What can you do this year to make yourself safer at work? It all begins with attitude. Working the safe way is the only way. Take a few minutes to consider the risks before each task. Injuries are not a natural outcome of working. They are usually the result of something going wrong. Keep in mind the summer months are often the busiest point of our year and as such, we are at greater risk for injuries and accidents.

When working in the sun or hot environments keep these three things in mind: Water, rest, shade

OSHA has five key pieces of advice for keeping workers safe in hot weather:

- Drink water every 15 minutes, even if you're not thirsty
- Rest in the shade to cool down
- Wear a hat and light-colored clothing
- Learn the signs of heat illness and what to do in an emergency, and
- Keep an eye on fellow workers. People who become ill from the heat often don't realize it.



Some of the signs that a person is developing heat exhaustion are:

- headache
- dizziness or fainting
- weakness wet skin
- irritability
- thirst, and nausea or vomiting

Workers who faint, feel confused or vomit need help immediately. What to do for Heat Exhaustion:

- Move the victim to a cool shaded area to rest; do not leave him or her alone
- Loosen and remove heavy clothing
- Give cool water to drink, about a cup every 15 minutes
- Fan the person, spray with cool water, or apply a wet cloth to his or her skin
- Call 911 if he or she does not feel better
- Remove from hot environment work that day

Heat Stroke: This is a medical emergency.

- Get medical help immediately, call 911. Move the victim to a cool shaded area; do not leave him or her alone
- Lay the person down

in a few minutes

- Loosen and remove heavy clothing
- Fan the person, spray with cool water, or wipe with a wet cloth or cover with a
- Place icepacks under the armpits and in the groin area

A Healthy Worksite

A healthy worksite should be clean and safe and promote the overall well-being of the employees and visitors. It reduces the exposure to job hazards and communicable diseases that can lead to lost time or restricted duty, increased expenses and lost productivity. Healthy worksites also promote employee morale and reduce employee turnover.

Characteristics of a Healthy Worksite

- · Provide clean bathrooms, wash stations, eating areas and running water: Make sure there are proper toiletries and cleaning supplies available. Hands-free plumbing and waste receptacles are best.
- Make the work environment as visual as possible: Eliminate slip, trip and fall hazards. Use signs, colors and shapes to denote locations, aisle ways and means of egress.
- Ensure there is good ventilation in work areas proportional to the risk involved with the work.
- · Establish and adhere to all Personal Protective Equipment requirements.
- Ensure blood-borne pathogen training has been provided and response kits are available. Limit the use of smoking and oral tobacco to designated areas only.
- Establish a pre-shift stretching routine to keep muscles loose.
- Make sure Material Safety Data Sheets are available and accessible to all employees.
- Ensure spill response and fire suppression equipment is available.
- Provide Emergency First Responders and have at least one designated for each work
- · Set high cleanliness and housekeeping standards: Do not let dirt and debris accumulate.

- Keep waste receptacles from over-filling: Designate the type of waste that should go into each waste receptacle, and establish good recycling procedures.
- Implement a comprehensive auditing program that assesses compliance to expectations; most Healthy Worksites have an effective auditing process.



SAFETY/TRAINING

New Iberia Training Facility Expansion



To help us maintain the level of quality our customers have learned to expect, we have expanded our training center in New Iberia with the latest smart boards and learning aids. On

January 16, our certified instructors moved into a newly expanded training room in New Iberia. The facility contains 4 classrooms with smart board technology and updated training aids. The training



room lab is 5,400 sq. ft. and contains both running and non-running engine bays. There are 13 engine training aids in New Iberia with a new engine class addition to be announced this year. Our talented staff of instructors can provide a comprehensive and interactive learning experience that will greatly enhance the student's competency development in order to meet your strategic goals.

By combining our in-depth, expert led courses with labs and challenging, in-class activities our student's will receive the best tools available to develop their optimal performance. We believe that our learning program will be a key factor in safely attaining proficiency and profitability for your team. We will do this by our commitment to quality assurance of our courses and our team of student focused instructors. The New Iberia training facility is located at 6111 Port Road, New Iberia. See below for a list of current courses. Call 866-843-7440 to schedule your training today!



The New Iberia team is under the direction of Lonnie Latiolais, Director of Training. The team consists of:



ROBERT GUILLORY
OIL/GAS, MARINE,
POWER GENERATION INSTRUCTOR



RANDY HENDRICKSON
OIL/GAS, MARINE,
FUEL SYSTEMS INSTRUCTOR



GEORGE YATES
ELECTRICAL, MACHINE,
TRANSPORTATION INSTRUCTOR/TC



JULIUS PERSONS
TRANSPORTATION,
MACHINE INSTRUCTOR



ERIC DUPUISMARINE INSTRUCTOR



GLEN STAFFORD

OIL/GAS,

ENGINE DIAGNOSTICS INSTRUCTOR

Upcoming Training Courses



Below is a list of upcoming courses. If you would like more information or would like to register for a course, please contact us at 866-843-7440 or info@LouisianaCat.com. To view descriptions of each course in the catalog, scan the QR code with your smart phone.

Louisiana CAT

2015 Technician Training Schedule

SEPTEMBER				
Start Date	End Date	Course Title	Location	Instructor
9/8/2015	9/11/2015	Fuel Systems Troubleshooting	New Iberia, LA	Hendrickson
9/8/2015	9/11/2015	Electronic Sensors and Control Logics	New Iberia, LA	Stafford
9/8/2015	9/11/2015	Air Condition Troubleshooting **	New Iberia, LA	Persons
9/8/2015	9/10/2015	D3500 A/B/C Engine Electrical, Operation, and Maintenance	Morgan City, LA	Dupuis
9/14/2015	9/18/2015	Engine Diagnostics	New Iberia, LA	Stafford
9/14/2015	9/18/2015	C280 Engine Master Mechanic	New Iberia, LA	Guillory
9/21/2015	9/25/2015	Applied Failure Analysis I	New Iberia, LA	Shockley/Yate
9/22/2015	9/24/2015	C32 Engine Electrical, Operation, and Maintenance	Morgan City, LA	Dupuis
9/21/2015	9/25/2015	Hydraulics Troubleshooting	New Iberia, LA	Persons
9/28/2015	10/2/2015	Applied Failure Analysis II/III	New Iberia, LA	Shockley/Yate
9/28/2015	10/2/2015	Electronics Troubleshooting I	New Iberia, LA	Persons
9/28/2015	10/2/2015	D3500 A/B/C Engine Master Mechanic	Morgan City, LA	Dupuis
9/28/2015	10/2/2015	G3600 Engine Master Mechanic	New Iberia, LA	Hendricksor

**Last Air Conditioning Troubleshooting class scheduled for the year.

OCTOBER				
Start Date	End Date	Course Title	Location	Instructor
10/5/2015	10/9/2015	Engine Diagnostics	New Iberia, LA	Stafford
10/5/2015	10/9/2015	Fuel Systems Troubleshooting	New Iberia, LA	Hendrickson
10/6/2015	10/8/2015	D3500 A/B/C Engine Electrical, Operation, and Maintenance	Morgan City, LA	Dupuis
10/12/2015	10/16/2015	Electronics Troubleshooting I	New Iberia, LA	Persons
10/19/2015	10/23/2015	Electronics Troubleshooting I	New Iberia, LA	Yates
10/19/2015	10/23/2015	G3600 Natural Gas Master Mechanic	New Iberia, LA	Stafford
10/26/2015	10/30/2015	ADEM III G3500 & G3600 Electronic Engine Controls	New Iberia, LA	Hendrickson
10/26/2015	10/30/2015	C280 Engine Master Mechanic	New Iberia, LA	Guillory
10/26/2015	10/30/2015	D3500 A/B/C Engine Master Mechanic	Morgan City, LA	Dupuis

	NOVEMBER					
Start Date	End Date	Course Title	Location	Instructor		
1/2/2015	11/6/2015	Gas Engines I	New Iberia, LA	Hendrickson		
1/2/2015	11/6/2015	Powertrain Troubleshooting	New Iberia, LA	Persons		
.1/2/2015	11/6/2015	Electronic Sensors and Control Logics	New Iberia, LA	Yates		
.1/3/2015	11/5/2015	D3500 A/B/C Engine Electrical, Operation, and Maintenance	Morgan City, LA	Dupuis		
.1/9/2015	11/13/2015	C280 Engine Master Mechanic	New Iberia, LA	Guillory		
1/9/2015	11/13/2015	Electronic Sensors and Control Logics	New Iberia, LA	Stafford		
1/16/2015	11/20/2015	Fuel Systems Troubleshooting	New Iberia, LA	Hendrickson		
1/17/2015	11/19/2015	D3500 A/B/C Engine Electrical, Operation, and Maintenance	Morgan City, LA	Dupuis		
1/30/2015	12/4/2015	D3600 Engine Master Mechanic	Morgan City, LA	Guillory		
1/30/2015	12/4/2015	Engine Diagnostics	New Iberia, LA	Stafford		
1/30/2015	12/4/2015	Electronic Sensors and Control Logics	New Iberia, LA	Persons		

		DECEMBER		
Start Date	End Date	Course Title	Location	Instructor
12/7/2015	12/11/2015	G3600 Natural Gas Master Mechanic	New Iberia, LA	Stafford
12/7/2015	12/11/2015	Electronics Troubleshooting I	New Iberia, LA	Persons
12/8/2015	12/10/2015	C280 Engine Electrical, Operation, and Maintenance	New Iberia, LA	Guillory
12/8/2015	12/10/2015	D3500 A/B/C Engine Electrical, Operation, and Maintenance	Morgan City, LA	Dupuis

LOUISIANA CAT NEWS

SITECH Louisiana Expands Service Capabilities

SITECH Louisiana is proud to announce the expansion of their data and on job site services to better serve customers. SITECH provides top-quality servicing and repair on all of our equipment. With over 50 years of combined experience, their service department is more than equipped to work on any instrument in our inventory.

Data Services

- 3D Data Preparation
- Take Offs
- **CAD Data Cleanup**
- File Conversion

On Job Site Services

- Site Calibration
- Load Design Files
- Machine Site Verification
- Job Site Verification
- Field Data Collection

Volume Calculations Trimble Certified Training **Data Services 3D Data Preparation**

SITECH Louisiana, LLC provides 3D Data Prep models. Our designation as a Trimble Authorized Dealer, in conjunction with an in-depth knowledge of the Trimble product line, ensure that our models will be the most functional, efficient, and precise. Model builders are Trimble Certified Business Center-HCE trainers and users.

We provide models for

- industrial developments
- commercial sites roads & bridges
- Subdivisions
- Golf courses Levees
- Utilities

Upon request, models can be developed for any manufacturer or system type.

Take Offs

SITECH Louisiana, as a part of the Connected Office Solution, uses Business Center's powerful tools to help collect, import, and do all the necessary COGO calculations quickly in order to produce volumes.



On Job Site Services Site Calibration

SITECH Louisiana can provide the site calibration for your next work site. We will perform base station setup and use the existing control to create your site calibration. Increase your accuracy and productivity with the optimal site setup provided by the pros. Put our experience to the test.

Load Design Files

SITECH Louisiana will travel to your site and import Machine Control Data files onto your Trimble Guided Machines and data collectors. We know Trimble and we know how to make our products work best for you.

Machine Site Verification

No matter how good the control, site calibration or data model has been prepared, if your machine is not tuned properly it will result in poor quality operations. Our Trimble Certified staff has the experience to verify your machine is performing optimally. Let us verify the accuracy of the machine by validating machine measurements with control, measuring blade wear and performing machine valve calibrations if

necessary. Who better than the Trimble Authorized dealer to ensure the accuracy of your Trimble Guided Machines?

Volume Calculations

Whether it's our points or yours we have the powerful Business Center-HCE software and Trimble Certified users available to process the data and produce accurate volume calculations. Let us quantify your next stockpile or work productivity.

Trimble Certified Training

Our Training service is conducted by our own in-house Trimble Certified Trainers. Experienced as Contractors using construction technology, our Trimble Certified trainers have training to suit your individual needs. We provide custom training solutions that will allow full utilization of your Trimble Product Line. We provide training at our Training Site that includes classrooms and a working job site, at your offices, or on your job site!

Louisiana Cat and Caterpillar, Inc Donate \$50,000 to Fletcher Technical **Community College**

AUTHOR: JESSICA THORNTON OF FLETCHER TECHNICAL COMMUNITY COLLEGE



HOUMA, LA - On March 30th, a check for \$50,000 was presented to Fletcher Technical Community College. Louisiana Cat donated \$25,000 which was matched dollar for dollar by the Caterpillar Foundation Matching Grant. The investments are allocated to the College's Marine Diesel Engine program in order to enhance equipment used for training students.

Representatives from both Louisiana Cat and Fletcher College were present at the check presentation. Pictured from left to right are: Jason Campbell; Louisiana Cat HR Manager, Dr. Steve Berrien; Fletcher Vice Chancellor of Academic Affairs, Faye Williams; Fletcher Dean of Technical Education; Andy Roy, Fletcher Marine Diesel Instructor; Earl Meador, Fletcher Chancellor; Lonnie Latiolais, Louisiana Cat Safety & Training Manager; Troy Matherne, Louisiana Cat General Product Support Manager, Mike Truxillo; Louisiana Cat Engine Technical Services Manager, Sally Boyce; Louisiana Cat Marketing Manager, and Ivan Acosta; Louisiana Cat Morgan City Branch

"This industry is in need of safe, qualified technicians and we are counting on our partnership with Fletcher to help fulfill that void," stated Mr. Troy Matherne, Louisiana Cat's General Product Support Manager.

The Marine Diesel Engine Technician program prepares students to diagnose, service, and repair marine diesel engines. Students are instructed on how to overhaul engines and their component systems, repair marine transmission and hydraulic systems, welding, and rigging. Students employed in the maritime industry earn a starting salary ranging from \$40,000 - \$50,000 and after five years in the workforce, the range increases to \$80,000 - \$90,000. Chancellor Earl Meador commented, "Because of the maritime industry being one of the strongest economic drivers of the state, this program plays a vital role in filling the workforce needs of the region and the State of Louisiana as a whole."



Caterpillar to Deliver Highest Horsepower Tier 4 Solution

Edison Chouest Offshore has selected Caterpillar Marine's Cat Tier 4 Final C280-16 generator sets for two new vessels, Caterpillar announced today. The generators are the marine industry's highest horsepower Tier 4 solution, as well as one of the largest diesel electric propulsion (DEP) configurations in company history.

Four Cat C280-16 generator sets, each rated at 5060 bkW @ 900rpm will power each vessel, which are being constructed at Edison Chouest's La Ship shipyard in Houma, Louisiana.

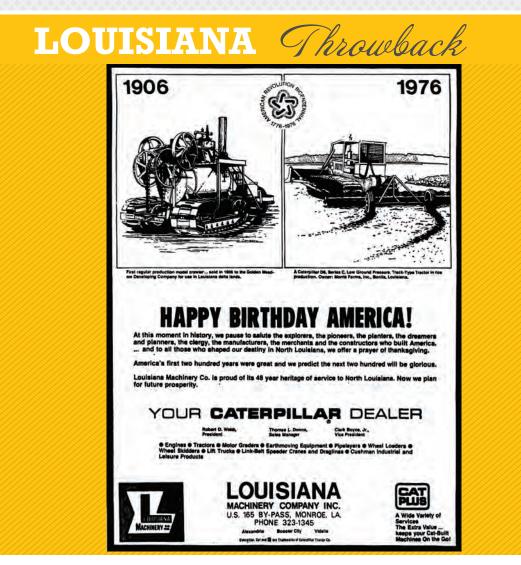
"We're pleased to share in such a significant accomplishment for the commercial industry with long-standing Caterpillar customer Edison Chouest," said Bart Long, Caterpillar Marine key account manager. "We value delivering innovative, sustainable solutions for the marine industry and we're proud to provide Chouest with reliable power that will meet Tier 4 Final emission standards."

Manufactured in Lafayette, Indiana, Cat C280 generator sets incorporate 20 years of component reliability and durability from the 3600 series with a modern electronic fuel injection system. The C280 has also been engineered to offer customers improved performance along with reduced smoke and extended maintenance

Caterpillar Tier 4 Final marine technology meets low NOx emission standards by utilizing after treatment combined with a fuel efficiency optimized engine. The C280 Tier 4 Final solution employs selective catalyst reduction (SCR) technology.

"The C280 generator sets are incredibly popular in offshore applications, offering customers the lowest possible emissions technology in the industry while also providing the lowest owning and operating costs. We're also able to differentiate ourselves by working tirelessly with our customers and Cat dealers to deliver highly-engineered, custom offerings that provide the highest uptime," Nathan Kelly, Caterpillar Marine product definition engineer noted. "Customers come to us knowing we'll engineer a solution to successfully perform for their specific needs."





FOR YOUR BUSINESS



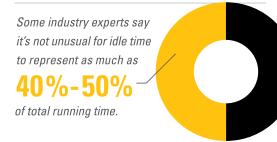
It's Time For A New Conversation About Fuel

We all know that fuel consumption and costs affect the bottom line of any size of operation – large or small. More than 8,000 Caterpillar engineers and technical experts are at work around the world, looking for ways to make our products work harder, last longer, cost less to operate and use less fuel. We design products collaboratively, leveraging decades of systems integration expertise to help Caterpillar customers succeed.

HOW MUCH IS IDLE TIME COSTING YOU?

All those nonproductive hours translate into a lot of wasted fuel:

1 GALLON OR MORE EVERY HOUR.



IT ADDS UP FAST.

See how excess idling drives up fuel costs for an owner who logs 2,000 hours per year for five years.

IMPACT OF IDLING ON FUEL COSTS

IDLE TIME	IDLE HOURS	ANNUAL COST OF IDLE TIME	FIVE-YEAR CUMULATIVE COST
20%	400	\$1,560	\$7,800
25%	500	\$1,950	\$9,750
30%	600	\$2,340	\$11,700
35%	700	\$2,730	\$13,650
40%	800	\$3,120	\$15,600

EXPECTED OWNERSHIP: 5 years
ANNUAL OPERATING HOURS: 2,000

AVERAGE FUEL COST: \$3.90/gallon
FUEL BURNED DURING IDLE: 1 gallon/hr



SPECIAL OFFER ON 100+ ELIGIBLE NEW CAT® MACHINES NOW UNTIL DECEMBER 31, 2015

FUEL CONSUMPTION GUARANTEE

Your money back if your equipment's fuel consumption rate exceeds the guaranteed fuel consumption rate. For three years or 5,000 service hours after your purchase, we'll track your actual fuel burn using Cat® Product Link™ and send quarterly emails comparing the two rates. At the end of each year, if your actual fuel burn exceeds the guaranteed rate, you'll get a credit of 1 USD/gallon or 1 CAD/liter in the form of a Cat Financial Commercial Account Card.

EMSOLUTIONS FLEET REPORTS

Track machine and operator information to make data-driven decisions. Fleet reports pull relevant data from your machine's Product Link—providing trends on run time, idle time, fuel burn, operator-induced faults and more. You can compare your data to industry benchmarks and make changes in how you operate, maintain and service machines to boost efficiency.

BUILT FOR IT.

Got to Cat.com/fuelguarantee for details and to register elegible Cat machines.

Machines must be enrolled within 60 days of invoice date.

866-843-7440 www.LouisianaCat.com



AND FUEL COSTS ARE JUST PART OF THE STORY...

When you rack up a lot of nonproductive hours, you:

- » Increase emissions
- » Jeopardize component life



- » Accelerate wear of Tier 4 technologies
- » Complete unnecessary fluid and filter changes



- » Burn through warranty hours
- » Sacrifice resale value



Sources:

http://www.constructionequipment.com/idle-reduction-policies-spur-cost-saving: http://www.equipmentworld.com/74-tips-for-reducing-equipment-costs-11-20/

SIX TIPS FOR REDUCING IDLE TIME

- Limit idle time at shutoff. Older engines need 2 minutes, newer engines almost none.
- Turn off trucks that are waiting more than 5 minutes to load or unload.
- Restrict morning warm-ups to 3 to 5 minutes.
- Turn off equipment during lunch time, breaks and other periods when not in use.
- Use the automatic shutdown feature when available.
- Anticipate the mobile requirements of other equipment and position the inactive machine where it won't impede the movement of other units.

Source: US Environmental Protection Agency

7 Key Elements for Proactive Equipment Management

An effective maintenance program lengthens machine life, keeps your equipment productive, increases resale value and reduces unscheduled downtime.

What should you include in your maintenance program?

1. PREVENTIVE MAINTENANCE

Complete maintenance and service recommended in your Operation and Maintenance Manual (OMM).

2. **SOS FLUID ANALSIS**

Analyze oil, coolant and hydraulic fluids for wear indicators. Talk to your Cat® dealer about your results.

3. INSPECTIONS

Regularly look for signs—smoke, leaks, lagging performance. Identify causes and service or repair

4. REPAIR MANAGEMENT

Plan and select repair options, schedule major repairs and control costs.

5. **OPERATOR TRAINING**

Train your operators. Operating practices dramatically impact performance and component wear. Teach your operators to help reduce operating costs.

6. SCHEDULED MAINTENANCE

Good scheduling helps you make sure critical maintenance gets done and keeps your operation as productive as possible.

7. RECORD KEEPING

Record keeping consists of full documentation on machine history, component life and cost information. It helps you identify high-cost or problem areas, track work flow, control costs and increase machine resale value.

USED EQUIPMENT

USED EQUIPMENT

TRACK EXCAVATORS

2013 CAT 247B3



\$32,000Serial No: 0TSL01955, DCA3, CAB/
AIR, HYD QC, GP BKT, Hrs 1,400

2005 CAT 262B



\$21,000Serial No: 0PDT02525, CANOPY, GP BKT, 4,600 Hrs.

2012 CAT 279C



\$36,000 Serial No: 0MBT03113, CANOPY, MAN QC, STD FLOW, TL1, GP BLT, Hrs.1,200

2014 CAT 300.9D



\$17,500Serial No: 0LJ200202, DCA1, CANOPY, 10" BKT, 200 Hrs.

2015 CAT 305.5E CR



\$56,000Serial No: 0FKY02002, CAB/AIR, LONG STK, STRT BLADE, RUBBER TRK,18" BKT, 1,100 Hrs.

2012 CAT 312EL



\$116,000Serial No: 0MJD00521, CAB/AIR, 9'10"STK, 30"TRK, 36"BKT, 800 Hrs.

2012 CAT 316EL



\$125,000Serial No: 0DZW00575, CAB, 10'2"ST, 28"TR, 48"BKT, TOOL CONTROL HYDS, 2,200 Hrs.

2008 CAT 320DL



Serial No: 0PHX01897, MA3, 12'8"STK, 18'7"BM, BRONOSAURAS MULCHER, 1,687 Hrs.

2010 CAT 324DL



\$115,000Serial No: 0PYT00153, DCA1, 9'8"STK, 31"TRK, 54" BKT, 5,400 Hrs.

2009 CAT 328DL CR



\$139,000Serial No: 0GTN00543, MA1, 34"TRK, 10'6"STK, 20'3"BOOM, BKT, 5,300 Hrs.

2012 CAT 930K



Serial No: 0RHN00991 DCA1, 3V, FUSION COUPLER, 3.0CYD BKT, 54"FORKS, 2,300 Hrs.

2010 CAT 950H



\$146,000 Serial No: 0K5K03054, DCA1, 2V, POWER PLUS PKG, FUSION QC, FORKS, 5,400 Hrs

2010 CAT 962H



\$132,000Serial No: 0K6K00497, CAB, 2V, RIDE CTL, 23.5R25 GY L3 TIRES, 4,400 Hrs.

2013 CAT D3K2 LGP



\$70,000Serial No: 0KLL00300, T4, CANOPY, 3V, SYSONE, SW, RS, 1,000 Hrs.

2008 CAT D6K LGP



\$110,000Serial No: 0DHA00973, MA2, CAB, 4V, SYSONE, LGP BLD, ARO, 1,500 Hrs

2012 CAT TL1055C



\$71,000Serial No: 0KDE00440, Canopy, Forks, 4,100 Hrs.

Contact us at 866-843-7440 or info@louisianacat.com for more information.



For a complete listing of over 1,000 machines, visit www.LouisianaCatUsed.com or scan here with your Smart Phone.

USED EQUIPMENT

USED EQUIPMENT CONT.

TELEHANDLER

2012 CAT TL1255



\$90,000Serial No: 0TBN01037, Canopy, Forks, 5,700 Hrs.

ARTICULATED TRUCK

2013 CAT TL943C



\$80,000Serial No: 0THH00812, Canopy,
Forks, Foam Filled Tires, 3,000 Hrs.

COMPACTION

2014 DEERE 350GLC



\$265,500Serial No: 809951, DEERE 350G HEX, 700 Hrs.

TRENCHER

2012 JCB JS260 LR



\$135,000Serial No: CC02050020, JCB LONG REACH, 800 Hrs.

Contact us at 866-843-7440 or info@louisianacat.com for more information.

*Machine descriptions, hour meter readings and pricing subject to change. All equipment is subject to prior sale. Pictures may include work tools and/or attachments not included with machine. Monthly payments: 20% down, 48-month term with approved credit, plus taxes, rollout fees and doc fees.



For a complete listing of over 1,000 machines, visit www.LouisianaCatUsed.com or scan here with your Smart Phone.



GOOD THINGS DON'T LAST LONG

Every month, Louisiana Cat will feature a used machine at a drastically reduced price for one day only!

Sign up for our monthly email to receive exclusive details about the one-day-only sale!

Sign up by visiting www.LouisianaCatUsed.com

USED ATTACHMENTS



79" Skid Steer Mount Angle Blade, ID# 17949, S/N: PRSS0B000908, Model# SSL-6WAY, Make CAT, **\$3,990**



XHP Mulcher, ID# 13812, S/N: 0HMB00249, Model# HM415, Make CAT, **\$24,125**



Landscape Rake, ID# 4419, S/N:0DAS00833, Model# LR18, Make CAT, \$4,350



Landscape Rake, ID# 6124, S/N: 0DAS00856, Model# LR18, Make CAT,



Cribbing Bucket- 304E, ID# 18002, S/N: SLS11113, Model# 304E CRIB, Make CAT, **\$1,100**

938K Forks, Pin On, ID# 9937, S/N: 14700,

Model# 938K-72 FP, Make WICKER, **\$7,350**



Backhoe Loader Bucket- 1.4Cyd,

Quick Coupler, Manual -305E,ID# 18719, S/N: 18719, Model# 305E CM
Make Cat, **\$1,479**



924Hz Woodchip Bucket Pin On,ID# 9090, S/N: 07NW08040, Model# 924HZ
LB, Make CAT, **\$6,500**



Quick Coupler, Hydraulic -305E,ID# 17686, S/N: 17686, Model# 305E CH
Make Cat, **\$1,925**



924-IT 28 Forks, 72", ID# 16761, S/N: 51190F, Model# 930H-72 LB, Make FLECO, **\$5,600**



Pin Grabber Coupler- 320E, ID# 11902, S/N: WAT00718, Model# 320E CG Make Cat, **\$3,275**



DEALERSHIP

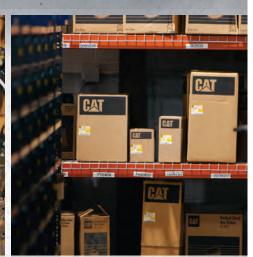
WE NEED TO HEAR FROM YOU!











We try to put helpful information in our newspaper, but we might not be giving you what you want. Tell us what you want to read that will benefit your business.

* Share your thoughts with us at: www.LouisianaCatFeedback.com

As a token of our appreciation, we'll send you a Cat hat, AND license plate!



Bossier City

Mansfield

Monroe

Baton Rouge

Alexandria

Lafayette

New Iberia



Sorry, this promotion does not apply to Municipal/Governmental agencies per state policies.

LOCATIONS

866-843-7440

www.LouisianaCat.com



Louisiana



MACHINERY DIVISION

Lafayette

Alexandria (318) 443-2577

Bossier City

(318) 746-2341

Hammond

(985) 340-2820

(337) 837-2476

Lake Charles (337) 439-3601

Mansfield (318) 872-9700

(225) 673-3480 Reserve

(985) 536-1121

Monroe

(318) 323-1345

Prairieville



Louisiana



ENGINE DIVISION

Bossier City (318) 746-2356

Gonzales

(225) 644-3466

(337) 439-3601 **Morgan City** (985) 631-0561

Lake Charles

Port Fourchon (985) 396-3908 **Prairieville**

Lafayette (337) 837-2476

New Iberia (337) 374-1901 (225) 673-3480



Louisiana CAT



TRUCK SALES & SERVICE

Alexandria Bossier City (318) 443-2577 (318) 746-2341

Lafayette (337) 837-2476

Lake Charles (337) 439-3601

Monroe (318) 323-1345

Prairieville (225) 673-3480

Reserve (985) 536-1121



Lake Charles

Louisiana Rents (A) Rental

Bossier City

(318) 747-1300

Morgan City



Hammond (985) 340-2820

(337) 437-7117 Monroe (318) 323-7799

Hammond

Prairieville

Gonzales

St. Rose

Port Fourchon

Belle Chasse

Reserve

Belle Chasse (504) 433-1350

(225) 296-0020

Lafayette (337) 593-0220

St. Rose (504) 904-7421

Lake Charles

















